





#### The threat

### We have a **common** and **serious threat**, not a problem only!

- Growing cases of corruption at highest level of power in defence
- Every case of corruption downgrades key defence capabilities
- The morale of the armed forces degraded more quickly than the older equipment
- Parliamentary control does not improve effective
- Corruption and poor management build new set of serious civil-military problems

We are loosing national value!





- Public corruption is the breach of public trust by elected or appointed Government officials who ask, demand, solicit, seek, accept, receive or agree to receive anything of value in return for preferred treatment.
- From "the other side" point of view
   corruption is the provocation to public
   servants' moral and the rule of law by private
   subjects who propose anything of value in
   return for preferred treatment.



## Sources of corruption in defence

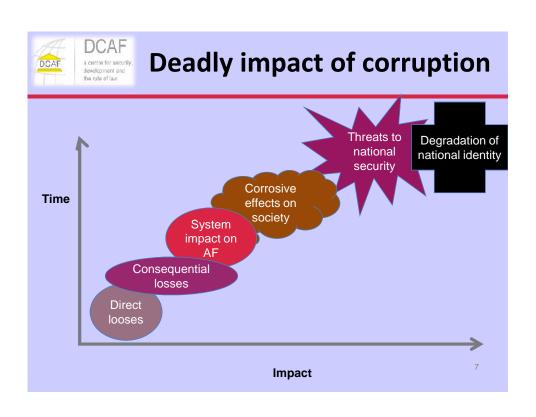
- · Lack of political will to recognise that the problem exist
- Irrelevant autonomy no supervision and accountability
- Irrelevant secrecy
- Lack of systematic education and training on ethics and AC
- Poor management in:
  - Personnel policy
  - Budgeting and financial management
  - Procurement and offset arrangements
  - Outsourcing, privatisation
  - "Urgent" needs and decisions
  - Military and security operations, incl. in prolonged conflicts
  - Surplus equipment and infrastructure utilisation
  - Military business

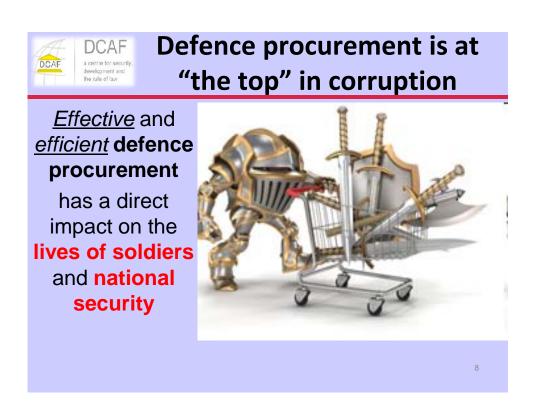
5



# How does corruption corrupt?

The environment	What corruption targets	Deadly signs of destroyed integrity
Downgrade of defence importance; Budget cuts	Laws, norms, rules, procedures	Politics without <b>principles</b>
Long lasting reforms and permanent downsizing	<b>Decision-makers</b> – politicians, generals, administrators	Moral without realisation
Modernisation failed	MPs, Government, parties	Decisions without <b>ethics</b>
Compromised leadership	Networked key professionals	Wealth without achievements
Inadequate social status management	<b>Experts</b> that work plans and programmes	Career without achievements
Poor management of defence	Political-military process, "perimeter" (like aviation, ammunitions, uniforms)	Underpaid personnel Unappreciated experts Under promoted officers







### **Defence procurement**

Process by which
MoD (defence agency, organisation)
buys

what is **needed** (materials, services, image) **effectively** and/or **cost- efficiently**in accordance with **defence quality** and **schedule** requirements

9



### What defence procurement IS and is NOT

- It is **NOT**:
- Spending defence budged
- Shopping
- Making business
- Returning money to society
- Buying foreign political support
- Providing military toys

- It IS:
- Vital for defence mission
- A component of the strategic defence management
- A defence policy issue
- An element of PPBS
- An element of the overall defence and AF logistic system
- Acquisition of capabilities
- A national economic issue
- A national financial issue
- A civil-military issue



## Vulnerabilities of defence procurement process

### Planning (Why?)

### Organising (How?)

### Contracting (How much?)

- Review
- Assessment
- Trends
- Scenarios
- Required capabilities
- Available capabilities
- Capability gaps
- Strategy to fill the gaps priorities
- Technical/tactical requirements
- Project costing (life sickle!)
- Selection of tender method
- Formulation of tender
  - Formulation of compensation mechanism (offset, etc.)
- Bid assessment
- Contract award
- Delivery
- Life cycle maintenance

11



## Choices – the focal point of corruption

- What to be acquired?
- Who are the candidate-suppliers?
- What legal mechanisms to be used?
- What price is appropriate?
- What side-deals and offsets?
- What could be the wider economic and social effects that accompany the purchase, side-deals and offsets?



#### The crossroad

Actors	Actors' principle aims	Corruption risks
Politicians	How procurement fits to the government's defence, foreign, industrial, financial policy?	Deformation of <b>defence policy</b>
Generals	Effectiveness - how it serve to the capability package; is it timely?	Deformation of technical requirements and capabilities
DP managers	How the process is organised internally, nationally and with the suppliers?	Negotiations with preferences
Law practitioners	What are the contracting relations?	'Killing" procedures, enslaving contracts
Economists	Is it cost-efficient?	Dishonest <b>costing</b> , favorite assessment



# The Parliament on procurement

#### Required capacity:

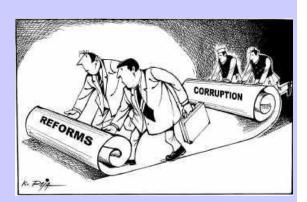
- To know the defence and armed forces vision
- To have a good knowledge on what will be procured
- To have opinion on national industry and the role of defence industry
- To know the offset capacity and procedures
- To understand financial situation and perspectives
- To have a prescribed mechanism to influence the decision-making of the Government and MoD
- A very few parliaments have such capacity!
- Opt. solution for a small country the Parliament approves deals above €50 mln.



# Strategy for building integrity

Systematic building the national integrity is

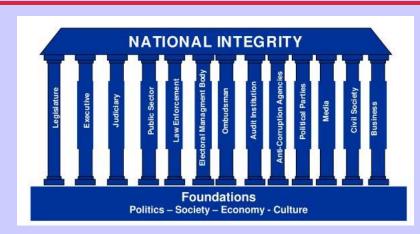
FUNDAMENTAL ROLE of the Parliament



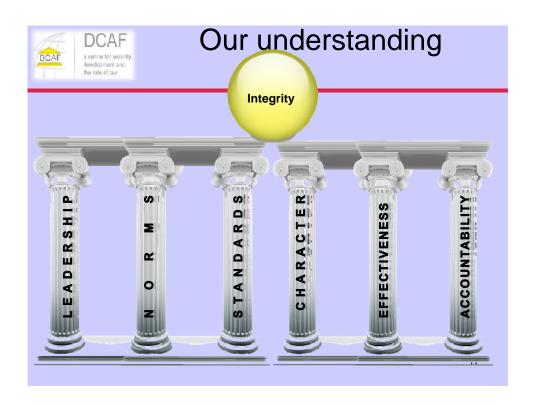
15



### The institutional construct



Source: Transparency International





# **Parliaments** (finally) must go further!

#### Parliamentary focus on:

#### A) Legislation

- 1. Transparency, accountability, and responsibility by law and under permanent control and publicity
- 2. Strict legal regulations on public tenders
- 3. Incriminalisation of any form, kind, size, and source of corruption:
  - "Givers"; "Takers", "Mediators" and those that do not take effective and timely anticorruption measures



## Parliaments must dive into the deep!

#### **B)** Defence management

- **1. Bureaucracy** is the feeding medium of corruption; defence is **conservative**
- 2. A new defence management system based on individual and group performance and results accountability is a chance for better governance and effective prevention of corruption



### Parliaments must go to the end!

### C) Control of the IMPLEMENTATION GAP - the gap between the law and its implementation

- 1. Sources:
  - 1. Political: quality of laws, divert political agenda, corruption ...
  - 2. Economic: lack of budget, lack prepared personnel, vested interests
  - 3. Social and cultural: opposition from local elites, social structures, cultural legacy
- 2. Problems: Government neglects, partially implements or delay implementation of laws
- 3. (Some simple) Solutions:
  - 1. Ask concrete information
  - 2. Direct contact with key civil and military servants, visits
  - 3. Use independent opinion; military ombudsman
  - 4. Enhance staff's capacity to monitor and analyze
  - 5. Learn to say NO to the government

\_\_



### WE must go further!

- It is no a secret that we face a crisis of trust
- More laws and more institutions is not
   a solution this is a rule-centric culture
- We need to build a values centered culture based on: integrity, trust, fairness, and respect.

21



# Experts community is eager to help!

- Working together with international organisations
- Helping to design your own self-assessment system
- May select benchmarks and propose relevant standards
- Providing training for staffers and orientation for parliamentarians
- May help to establish national building integrity programmes



#### References

- Transparency International, Corruption Perception Index 2012
- Building Integrity and Reducing Corruption in Defence: A Compendium of Best Practices (Geneva: DCAF, 2010), http://defencemanagement.org/node/654
- Tagarev, T., "Management Aspects of Building Integrity and Countering Corruption in Defense," *Journal for* Defense Management 2, no. 1 (2012)



## Bibliography on defence procurement

- Lawrence, Anthony, "Acquisition Management." in Hari Bucur-Marcu, Philipp Fluri, and Todor Tagarev, eds., Defence Management: An Introduction (Geneva: DCAF, 2009), 155-184.
- Wright, Elisabeth, "Twenty First Century Defense Acquisition: Challenges and Opportunities," Connections: The Quarterly Journal 5, no. 1 (2006): 71-80. <a href="http://connections-qj.org/node/1673">http://connections-qj.org/node/1673</a>

24